



## PRODUCT USE AND END-OF-LIFE

### TRAINING FOR RESPONSIBLE USE

#### Commitment: Promote safe and eco-friendly driving

	ACTIONS	2013 RESULTS	TARGETS
Agricultural & Construction Equipment	► Design and offer of targeted courses for fleet and demo drivers at commercial vehicle dealers and for agricultural and construction equipment operators	▲ 12,500 hours of training delivered to construction equipment operators and 24,000 hours to agricultural equipment operators on the safe use of machines	► 2014: delivery of same number of training hours provided in 2013
Trucks & Commercial Vehicles		▲ 9,300 hours (+33% vs. 2012) of driver training delivered to our Key Accounts, customers, dealer drivers, and internal demo drivers	► 2014: extension of <i>Iveco Driver Training</i> initiative

### PROMOTING REMANUFACTURING AND RECYCLING

#### Commitment: Increase use of remanufactured components

	ACTIONS	2013 RESULTS	TARGETS
Parts & Services	► Increase in number and distribution of remanufactured components	▲ Over 10,400 remanufactured components distributed in 2009-2013	► 2016: remanufactured components aiming at 10% of total spare parts sales

#### Commitment: Increase data on product recycling rate

Trucks & Commercial Vehicles	► Implementation of International Materials Data Sheet (IMDS) for medium and heavy vehicles	▼ Trucks & Commercial Vehicles: ► preliminary evaluation of the recycling rate of N2 and N3 pivot vehicles performed. Due to the development of the new Daily, priority in 2013 was given to the recyclability rate of the new Daily MY 2014. Activities on other vehicle categories scheduled for 2014	► Trucks & Commercial Vehicles 2014: preliminary evaluation of the recycling rate of N2 and N3 (or M3) pivot vehicles
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